

# FIN 325 Corporate Finance

## L13 (Revision): Midterm Exam Revision

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## Midterm exam details

- Exam will be **in-class** tomorrow.
- Covers all topics **up to and including** agency problems.
- Don't worry about information asymmetry for the **midterm**. It will only **appear on the final**.
- Exam will consist of **multiple choice**, **true/false** and **analytical** style problems.
- Multiple choice and true/false problems will require you to **explain** your choice of answer.
- To prepare for the analytical problems, re-do your problem sets.
- The lecture notes are the best resource for the multiple choice problems.

## Revision — Decision rules

- The best decision rule to use is NPV/discounted cash flow analysis.
- Measures the cash flows paid to all stakeholders in the company, (both debt and equity).
- Accounts for the time value of money in addition to risk.
- All about **marginal/incremental benefit** (MB) versus **marginal/incremental cost** (MC).
  - If NPV is positive — indicates that  $MB > MC$ .
  - If NPV is negative — indicates that  $MB < MC$ .
- Remember to always look at the cash flows arising from the new potential project **separately** from the rest of the firm.

## Revision — Discount rates

- An input into the use of the NPV method of valuation.
- Always match the **risk** and **maturity** of the project's cash flows.
- Can be determined using the CAPM theory.

$$r_i = \underbrace{r_f}_{\text{Time value of money}} + \underbrace{\beta_i(\mathbb{E}[r_m] - r_f)}_{\text{Risk adjustment}}$$

- Risk adjustment can be broken into two parts
  - $(\mathbb{E}[r_m] - r_f)$  is the **compensation per unit** of systematic risk.
  - $\beta_i$  is the **number of units** of systematic risk, to which the project is exposed.
- The riskless rate and market risk premium are aggregate variables we can easily observe.
- The  $\beta_i$  is something specific to the project.

## Revision — Finding $\beta_i$

- The  $\beta_i$  coefficient for the determination of  $r_i$  measures the correlation of the project's risk with that of the market.
- When evaluating a new project, we need to find the units of risk of the underlying project, independent of capital structure.
- This is captured by the beta of assets —  $\beta_A$ .
- Beta of equity —  $\beta_E$  — captures business and financial risks.
- Unless your comparable firm has the same capital structure as you will use for the new project,  $\beta_E$ s are not comparable.
- We find  $\beta_A$  by removing the effects of capital structure — through **unlevering**.

## Revision — Modigliani & Miller

- *“The total value of the securities issued by a firm is independent of the firm's choice of capital structure. The firm's value is determined by its real assets and growth opportunities, not by the types of securities it issues”*
- Only holds under some very specific conditions.
  - No taxes.
  - Bankruptcy is not costly.
  - Perfect and complete capital markets.
  - Capital structure doesn't affect investment decisions.
  - Symmetric information.
- If this theorem is true, then there **is no optimal leverage** level — it's indeterminate.

$$V_L = V_U$$

- In the classes subsequent, we've explored the effect of relaxing each of these assumptions.

## Revision — effect of taxes on leverage (1)

- Taxes can potentially create an advantage for debt.
- One method for valuing the firm is **adjusted present value** (APV).
  - APV involves adjusting the firm's **cash flows** by adding-in those associated with the tax shields.
- Under this assumption, there will be an optimal level of leverage.

$$V_L = V_U + PV(DTS)$$

- Form of the  $PV(DTS)$  term will depend on what tax rates are present.
- If you assume that the **debt level** is perpetual, then

$$PV(DTS) = D \left[ 1 - \frac{(1 - \tau^c)(1 - \tau^e)}{(1 - \tau^i)} \right]$$

where  $\tau^c$  is the **corporate** rate,  $\tau^e$  is the **dividend** rate and  $\tau^i$  is the rate on **interest**.

## Revision — effect of taxes on leverage (2)

- More commonly-used method in practice is to use the **weighted average cost of capital (WACC)**.
  - Method involves instead adjusting the firm's **discount rate** to account for the tax shields.

$$WACC = r_A - r_D \frac{D}{V} \tau^c$$

- Generally WACC is less than  $r_A$  to inflate the value of the levered firm relative to unlevered.
- WACC assumes that the **leverage ratio** is held constant.
- If the leverage ratio is constant and we discount the DTS with  $r_A$ , then the WACC and APV methods deliver the same answer.



## Revision — tradeoff theory

- When firms are unable to meet their financial obligations, they will typically incur **direct** and **indirect** costs of financial distress.
- Intuitively this means there can potentially be a cost associated with borrowing more.
- Introduces a **tradeoff** between the tax advantage of debt and the bankruptcy costs.

$$V_L = V_U + PV(DTS) - PV(CFD)$$

- Recall that if  $PV(CFD) = 0$  and if  $PV(DTS) > 0$ , then we should see  $D/V = 1$ .
- There will be an optimal leverage ratio that will typically be interior when  $PV(DTS) > 0$  — i.e.  $0 < D/V < 1$ .

## Revision — imperfect and incomplete capital markets

- **Perfect** capital markets are those whereby **arbitrage** can't arise.
- Intuitively, it can be thought of as a market that functions efficiently.
- If markets are imperfect, firms with the same cash flows but alternative capital structures can have different valuations and the market may have **no way** of correcting it.
- A market is **complete** when there exists a full set of state-contingent claims.
- Allows investors to fully insure themselves against the future states of the world.
- If markets are incomplete, then firms may no longer seek to use NPV rule for choice of projects.
- Can give rise to the clientele effect.

## Revision — agency costs of leverage

- The payout structures of debt and equity as a function of firm cash flows are fundamentally different.
- Can lead to **agency conflicts** when the equityholders are the decision makers of the firm.
- **Wealth transfers** are like the equityholders stealing from the debtholders.
- **Risk shifting** takes place when the firm skews its project choices in favour of riskier alternatives; this exploits the limited liability of shareholders.
- **Debt overhang** occurs when the firm refuses new positive NPV projects since the new value is captured primarily by the debtholders.

$$V_L = V_U + PV(DTS) - PV(CFD) - PV(\text{Agency costs of debt})$$

## Revision — agency benefits of leverage

- Jensen (1986) puts forth a **free cash flow hypothesis**, which says that firms with more cash are more likely to engage in wasteful spending.
- When the firm has more leverage, it increases its obligation to paying back creditors.
- This can tie the hands of managers who want to waste the firm's money; there will be less cash lying around for negative NPV projects.

$$V_L = V_U + PV(DTS) - PV(CFD) - PV(\text{Agency costs of debt}) \\ + PV(\text{Agency benefits of debt})$$

## Example 1

- Assume that a firm faces  $\tau^c = \tau^e = 0.10$  and  $\tau^i = 0.35$ .
- Furthermore there are no other financial frictions present and that the firm can only assume fixed perpetual debt.
- The firm should optimally choose to take as much debt as possible. True or false?

## Example 1 solution

- **False.** Under these circumstances, recall that the form of the  $PV(DTS)$  expression will be

$$PV(DTS) = D \left[ 1 - \frac{(1 - \tau^c)(1 - \tau^e)}{(1 - \tau^i)} \right]$$

where the term multiplying the debt level is given by  $(-0.246)$ .

- As a result, debt trades at a tax **disadvantage** to equity, meaning that the firm would optimally take zero debt.

## Example 2

- Which of the following statements regarding bankruptcy is true?
  - A** Under Chapter 7 bankruptcy, the firm's outstanding taxes owed to the government are to be paid out before secured claims.
  - B** Academic studies have estimated that direct costs of financial distress greatly exceed the indirect costs.
  - C** Under Chapter 11 bankruptcy, the creditors of the firm present a reorganisation plan.
  - D** A High-Tech startup firm would generally suffer from a lower cost of financial distress than an airline company.
  - E** None of the above.

## Example 2 solution

- E.
- Secured claims come first under Chapter 7 rather than taxes.
- Studies have shown that indirect costs like loss of customers greatly exceed direct costs such as legal fees.
- The firm's management, the debtors, are the ones who present the restructuring plan under Chapter 11.
- High tech startups generally have few tangible assets, which means they'd be likely to suffer higher CFD.



## Example 3

- Consider an asset, which pays out an amount of  $\$C$  at  $t = 0$ .
- Following this it grows at a rate of  $g > 0$  each period until  $t = 5$ , at which point it grows at a rate of  $h > 0$  until  $t = 10$ .
- Find an expression for the present value of this asset assuming a discount rate of  $0 < r < 1$  where  $r > g$  and  $r > h$ ?

## Example 3 solutions

- The PV can be written as

$$\begin{aligned} PV &= C + \sum_{i=1}^4 \frac{C(1+g)^i}{(1+r)^i} + \sum_{i=5}^{10} \frac{C(1+g)^4(1+h)^i}{(1+r)^i} \\ &= C + (1+g) \left[ \frac{C}{r-g} - \frac{(1+g)^4}{(1+r)^4} \frac{C}{r-g} \right] - \\ &\quad \frac{(1+g)^4(1+h)}{(1+r)^4} \left[ \frac{C}{r-h} - \frac{(1+h)^6}{(1+r)^6} \frac{C}{r-h} \right], \end{aligned}$$

where the items in the parentheses just represent subtraction of one infinite sum from another.

## Example 4

- Limited CashFlow Inc. is expected to generate \$100M starting next year.
- Unfortunately, the cash flows will last only 10 years. After the last cash is generated, the company will be liquidated at a **cost (i.e. cash outflow)** of \$1M.
- Limited CashFlow Inc. has \$50M of debt outstanding.
- Assume that corporate tax rate on earnings is 35%.
- There is no personal tax rate on capital gains/capital losses. Assume that the discount rate for the firm's cash flows is 10% and  $r_D$  is 5%.
- What is the market value of equity of Limited CashFlow Inc.?

## Example 4 solutions

- Use the APV method and then subtract-out the value of debt to get the equity value.

- Find first the value of the unlevered firm as follows

$$\begin{aligned}V_U &= \frac{100}{0.1} \left( 1 - \frac{1}{(1.1)^{10}} \right) - \frac{1}{(1.1)^{10}} \\ &= 614.07M\end{aligned}$$

- Then find the value of the debt tax shields as follows

$$\begin{aligned}PV(DTS) &= \frac{50 \times 0.05 \times 0.35}{0.05} \left( 1 - \frac{1}{(1.05)^{10}} \right) \\ &= 6.76M\end{aligned}$$

- Then add together using the APV formula

$$\begin{aligned}V_L &= V_U + PV(DTS) \\ &= 620.83M\end{aligned}$$

- Then find the equity by subtracting the debt from total firm value

$$\begin{aligned}E &= V_L - D \\ &= 620.76 - 50 \\ &= 570.83M\end{aligned}$$

## Example 5

- The weighted average cost of capital (WACC) is always strictly lower ( $<$ ) than  $r_A$ . True or false?

## Example 5 solution

- False. If  $D = 0$  then

$$\begin{aligned}WACC &= \frac{E}{E+0}r_E + \frac{0}{E+0}(1-T_c)r_D \\ &= r_E \\ &= r_A.\end{aligned}$$

If  $T_c = 0$  and  $D > 0$  then

$$\begin{aligned}WACC &= \frac{E}{E+D}r_E + \frac{D}{E+D}(1-0)r_D \\ &= r_A.\end{aligned}$$

## Example 6

- How are  $r_A$ ,  $r_D$  and  $r_E$  related assuming that  $D > 0$  and  $E > 0$ ?
  - a)  $r_A > r_E > r_D$
  - b)  $r_A > r_D > r_E$
  - c)  $r_E > r_A > r_D$
  - d)  $r_E > r_D > r_A$
  - e) None of the above.

## Example 6 solution

- C.
- We know that debt is senior to equity and as a result, equity faces a greater degree of risk than debt.
- It follows then that the equity-holders need to be compensated for this risk, meaning that  $r_E > r_D$ .
- Then we know from the formula  $r_A = \frac{D}{D+E}r_D + \frac{E}{D+E}r_E$ , that the return to assets is a weighted sum of the returns to equity and debt. As a result, it must lie between the two. Therefore we conclude that  $r_E > r_A > r_D$ .



## Example 7

- The Modigliani Miller propositions hold even if it is possible that the firm under consideration will go bankrupt next year. True or false?

## Example 7 solution

- True. For the propositions to not hold, we need for bankruptcy to be costly.
- If there are no costs associated with bankruptcy, then in the event where the firm can not meet its debt obligations, the debt holders simply assume ownership of the firm.
- As long as there are no direct or indirect CFD, we can still get M&M to hold.

## Example 8

- You are investing in a new machine today, and it will generate a positive cash flow for the coming three years. As this discount rate increases:
  - a) The NPV increases and becomes positive when  $r$  becomes sufficiently large.
  - b) The NPV decreases but remains positive regardless of how large  $r$  becomes.
  - c) The NPV decreases, and when  $r$  is sufficiently large, it will always be negative.
  - d) None of the above.
  - e) The question does not provide sufficient information.

## Example 8 solution

- C. The question says that you are investing in the machine, meaning that we have an initial outlay for the project. As a result, the NPV for the project will assume the form

$$NPV = -I + \frac{C_1}{1+r} + \frac{C_2}{(1+r)^2} + \frac{C_3}{(1+r)^3}$$

where  $I$  is the initial investment and  $C_i$  is the cash flow for year  $i$ . As  $r$  increases, the three positive cash flows are more heavily discounted. In contrast, the initial outlay of  $I$  is unaffected as it takes place at  $t=0$ . Hence the NPV will become negative always for a sufficiently large discount rate.

## Example 9

- The government announces that in 2016 it will increase corporate tax rates. You are the manager of a firm, which maintains a fixed debt to equity ratio and only issues risk-free debt. You expect that in 2016 your firm's:
  - a) Asset beta will increase, debt beta will decrease and equity beta will increase.
  - b) Asset beta will decrease, debt beta will increase and equity beta will decrease.
  - c) Asset beta will remain unchanged, debt beta will decrease and equity beta will increase.
  - d) All of the betas will change, but you cannot predict the direction.
  - e) None of the betas will change.

## Example 9 solution

- E.
- Firstly notice that the  $\beta_A$  will remain unchanged given that the risk of the firm's cash flows is independent of the tax rate. Notice also that  $\beta_D$  will be unaffected given that the debt is still risk-free. That is, given that  $r_D = r_f$ , it follows that  $\beta_D = 0$ .
- The problem tells us that the firm maintains a fixed  $\frac{D}{E}$  ratio, meaning that the  $\beta_E$  is given by

$$\begin{aligned}\beta_E &= \beta_A + \frac{D}{E}(\beta_A - \beta_D) \\ &= \beta_A \left(1 + \frac{D}{E}\right).\end{aligned}$$

Given that none of the variables on the right of the equality of the above equation have changed, it follows that  $\beta_E$  will also be unaffected by the tax rate change.

## Final words

- Good luck with the midterm.
- Don't stress, it's only a midterm!

